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CENTER ON THE STATES

MacArthur  
Foundation

# The Pew-MacArthur Results First Initiative: Targeting Programs that Work

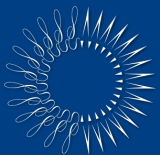
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**Ashleigh Holand**, Senior Associate

**Mike Wilson**, Consultant to Results First

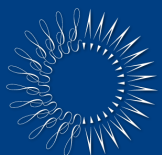
# Critical policy challenge

- Governments want to make strategic budget choices, but they often lack critical information



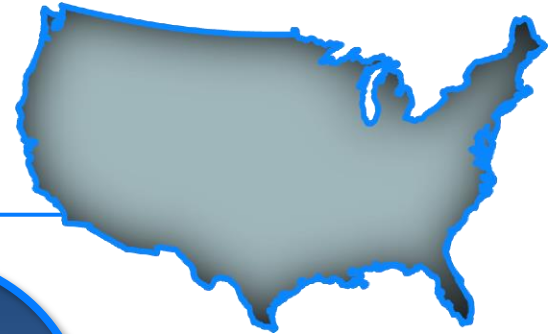
# Information gap

- Leaders often don't know:
  - What programs they fund
  - What each costs
  - What programs accomplish
  - How they compare
- Results First addresses these challenges



# Results First Approach

**1** Use the best **national research** to identify what works

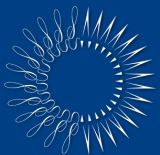


**2** Predict each program's **impact** in a state



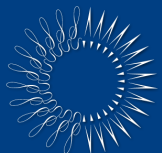
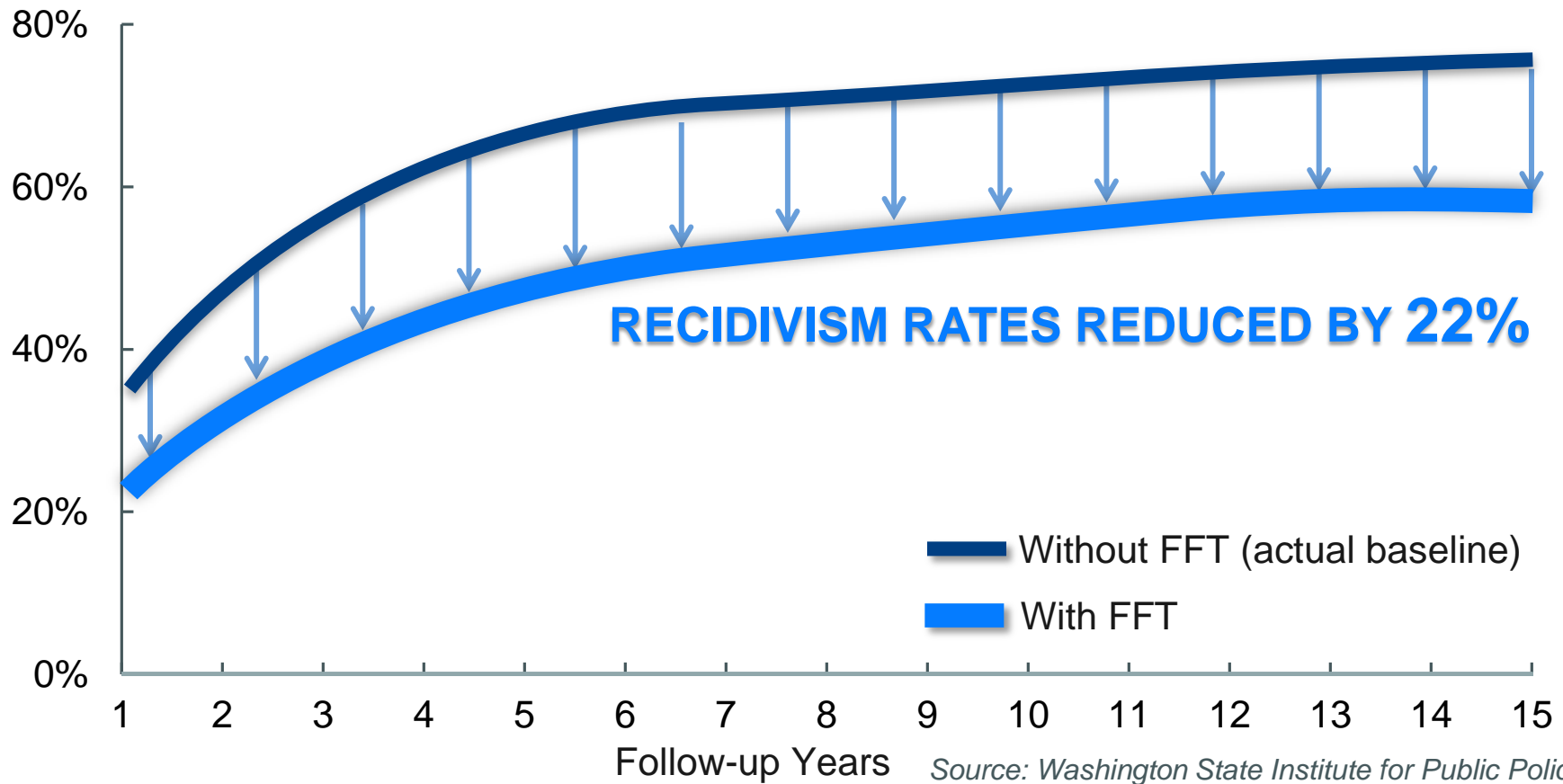
**3** Calculate and compare long-term **costs** and **benefits**

**COST**  
**BENEFIT**



# What works? Meta-analysis of Functional Family Therapy (WA)

Recidivism Rate



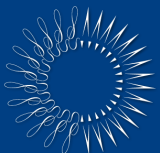
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# Cost-benefit of Functional Family Therapy

	WA STATE 2010 DOLLARS	
<b>Cost Per Family</b>	<b>\$3,190</b>	

Source: Washington State Institute for Public Policy



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BENEFITS PER FAMILY	WA STATE 2010 DOLLARS	MAIN SOURCE OF BENEFITS
Reduced crime	\$31,745	Lower state & victim costs
Increased high school graduation	\$5,686	Increased earnings
Reduced health care costs	\$307	Lower public costs
<b>Total Benefits Per Family</b>	<b>\$37,739</b>	

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## Cost Per Family

**\$3,190**

<b>Net Present Value</b>	<b>\$34,549</b>	
<b>Benefits Per Dollar of Cost</b>	<b>\$11.86</b>	

Source: Washington State Institute for Public Policy



# Compare programs in “Consumer Reports” list

POLICY/PROGRAM	COST	NET LONG-TERM BENEFITS	COST/BENEFIT RATIO
Alternative drug sentencing	\$1,511	<b>\$26,502</b>	\$18.57
Correctional education in prison	\$1,102	<b>\$18,821</b>	\$18.11
Vocational education in prison	\$1,537	<b>\$17,547</b>	\$12.43
Community drug treatment	\$2,102	<b>\$13,317</b>	\$7.35
Mental health court	\$2,878	<b>\$11,352</b>	\$4.95
Cognitive behavioral therapy	\$217	<b>\$10,524</b>	\$49.55
Work release	\$649	<b>\$5,817</b>	\$9.97
JUVENILE PROGRAMS			
Aggression replacement training	\$1,473	<b>\$66,481</b>	\$45.50
Drug court	\$3,024	<b>\$9,713</b>	\$4.22
Coordination of services	\$386	<b>\$4,884</b>	\$13.63
Scared Straight	\$63	<b>-\$6,095</b>	0

\*Washington State 2010 dollars

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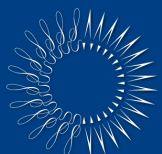
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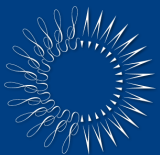
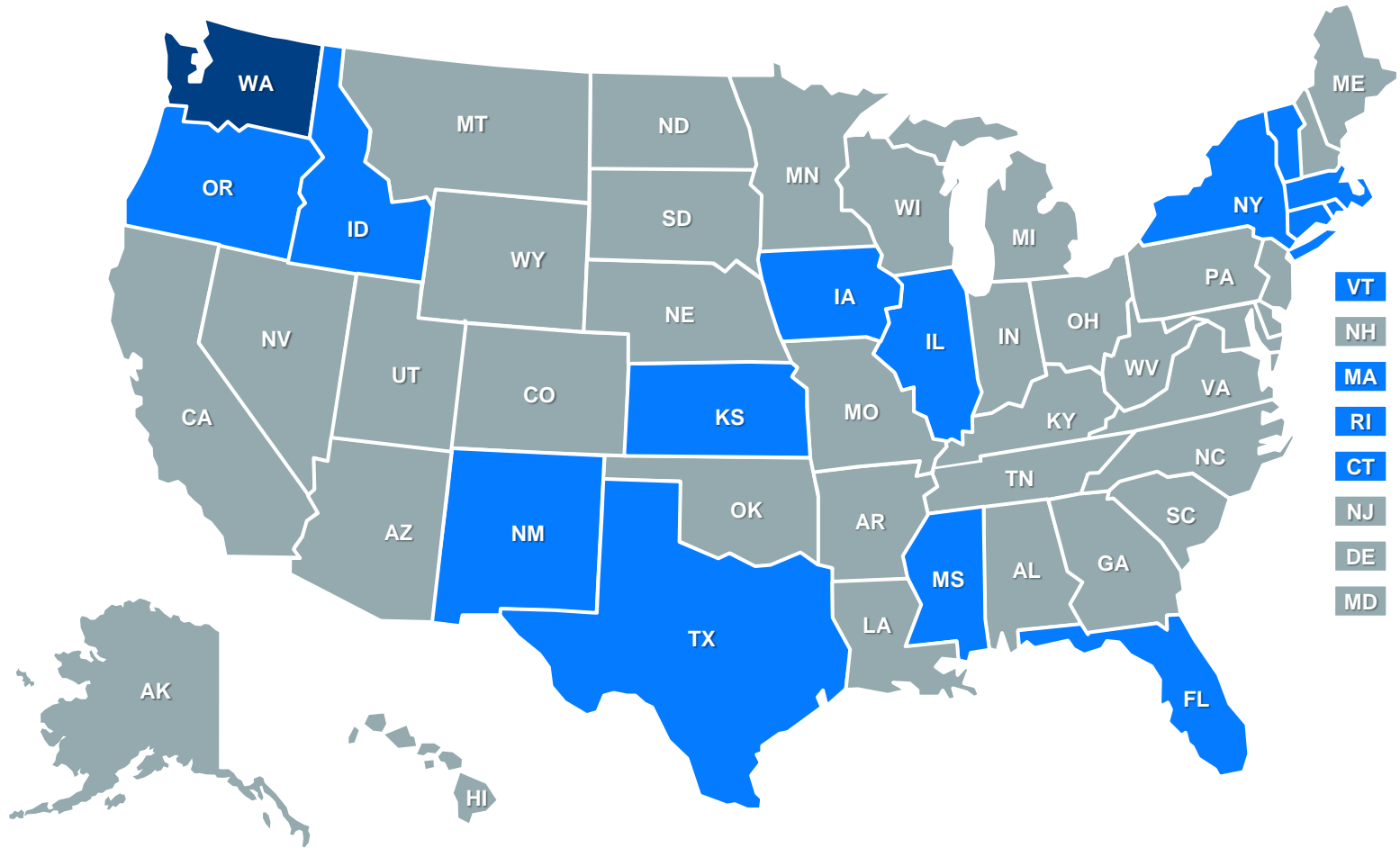
## Long-term success in Washington State

- Developed by Washington State Institute for Public Policy
- 15+ years of helping steer budget decisions, achieving better outcomes at lower costs

**LOWERED CRIME RATE** and  
avoided **\$1.3 BILLION** per budget cycle

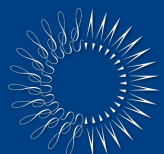


# Participation in Results First



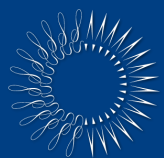
# Results First in New Mexico

- Legislative Finance Committee
- Replaced Therapeutic Communities with Residential Drug Abuse Program based on low ROI
- Legislature appropriated additional funding for Correctional Industries based on high ROI
- Expanding into child welfare, K-12 education, mental health, and substance abuse programs



# Results First in New York

- Division of Criminal Justice Services
- Allocating \$11M in Alternatives to Incarceration funds to ensure programs will be cost-effective
- Investing in quality assurance and program fidelity monitoring



# Services Provided by Results First



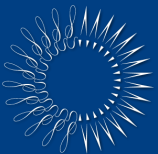
- *Implement* the model
  - Provide model software
  - Train staff in the approach
- *Incorporate* your results
- Dedicated and ongoing technical assistance





## Additional Services

- Community of practice
- Expand and update model
- All services **free of charge**





# Model demonstration and data needs

