



County of Fresno – Department of Public Works

Job Order Contracting

Class A General Engineering Contract Nos. 25-07-J, 25-08-J, 25-09-J

Class B General Building Contract Nos. 25-J-02, 25-J-03, 25-J-04, 25-J-05

Mandatory Pre-bid Conference

September 25, 2025

Please note that in the event of any discrepancies between the information provided in this session and the contents of the contract documents, the details specified in the contract documents will take precedence.

Pre-Bid Conference Agenda

PART I: JOC OVERVIEW, CONTRACT DOCUMENTS, SOLICITATION DETAILS

1. Introduction
2. JOC Overview
3. JOC Benefits
4. JOC Process
5. The Contract Documents
 - a. Front End Documents
 - b. Construction Task Catalog® (CTC) – Understanding the “Big Note.”
 - c. Non-Pre-Priced Tasks
 - d. Technical Specifications
 - e. Software: eGordian
 - f. 1% Contractor License Fee
6. Solicitation Details

Pre-Bid Conference Agenda

PART II: BID FACTORS & CONSIDERATIONS

1. Adjustment Factors
2. Method to Calculate
3. Sample Price: CTC vs. Quote
4. Filling Out the Bid Form
5. Bid Considerations
6. Review of Key Points
7. Bid Submission
8. Questions

Introduction - JOC

- Job Order Contracting (JOC) is an on-call construction services contract where construction work and performance is determined by issuing Job Orders with the contractor during a fixed period of time (one year).
- The individual projects defined by each Job Order will be at different locations and facilities under the jurisdiction of the County of Fresno PWP. JOC is typically used for small to medium sized repair and rehabilitation work, replacement of in kind projects, and minor new construction.
- The contract documents include a Construction Task Catalog® containing pre-priced tasks for construction work with preset unit prices. All unit prices are based on local labor, material and equipment costs and are for the direct cost of construction.
- Contracts will be awarded to the lowest responsive, responsible bidders.

Introduction - Contracts

County of Fresno DPW has advertised:

- **Three (3), General Engineering (Class A) JOC Contracts** with a potential maximum value of **\$6,210,000** each and minimum value opportunity **\$0**
- **Four (4), General Building (Class B) JOC Contracts** with a potential maximum value of **\$6,210,000** each and minimum value opportunity **\$0**

Introduction - Contracts

- Contract term will be in place for one (1) year
- Work will be issued under the Job Order Contracting Program
- Work will be administered through the County of Fresno PWP
- Gordian will train & support the County and all JOC Contractors

JOC Overview

Definition

A Job Order Contract Is a Firm, Fixed Priced, Competitively Bid, Indefinite Quantity Contract

- JOC Is Designed to accomplish Small-medium Size, Multi-trade, Minor Construction, Repair and Remodel Projects
- JOC Is a series of individual projects issued as Job Orders under the Base Contract
- Enables contractors to complete a substantial number of individual projects with a **single bid**
- Tasks are based on competitively-bid, **preset prices**

Fundamentally a Different Construction Procurement Relationship

- Contractors are subject to different motivations and behaviors
- Non-adversarial relationship between Owner & Contractor
- Straightforward work Items
- Replacements in Kind

Value

Saves time and money

Provides transparency and auditability

Overview - Umbrella Contract

Part 1

Bidding the Umbrella Job Order Contract

Owner
Advertises
Job Order
Contract



Contractors
Submit
Bids



Owner Awards
Umbrella Job
Order
Contracting
Contract

Part 2

Procuring Individual Projects from Owner



Owner
Project A



Owner
Project B



Owner
Project C



Subcontracting
Opportunities



Subcontracting
Opportunities



Subcontracting
Opportunities

PWP JOC Program

CTC Based on the County of Fresno Prevailing Wages

- Contractors Must Pay Prevailing Wages

Provide Bonds:

- Bid Bond - \$25,000
- Payment Bond - \$500,000 (initial), increases in increments of \$500K to meet total Job Order value
- Performance Bond – \$500,000 (initial), increases in increments of \$500K to meet total Job Order value

Insurance Held On Overall Contract

Differing Site Conditions

- Treated As Additional/Supplemental Job Orders

NO Right of Refusal

- Element of Default

PWP JOC Program

- **This Solicitation is for seven (7) Job Order Contracting Contracts**
 - Work within Fresno County
 - Three (3), General Engineering (Class A)
 - Four (4), General Building (Class B)
- **Prior to Bidding Fresno County DPW Can Not:**
 - Identify or Commit to Any Specific Project or Location
 - Identify or Commit to Any Specific Quantities or Tasks in the CTC
- **JOC Has a Fixed Term: 1 Year**
- **A Minimum Value Opportunity: \$0**
- **A Pre-established Maximum Potential Contract Amount: \$6,210,000**

PWP JOC Program

Retention

- 5% of every Job Order

Liquidated Damages

- Determined on Each Job Order
 - Sliding Scale Based on Job Order Value
- Defined on the Request for Proposal

JOC Overview:

Why JOC Works For Contractors

Good work is rewarded with more work

- Profit is a function of volume
- Volume is driven by performance
- JOC provides a steady flow of work
- Win a higher percentage of proposed projects
- Easier process for project proposals

Long-term relationship with the County

- Develop partnership with the County

Ability to leverage Subcontractor and Supplier relationships

Ability to sell value, not just compete to be the lowest price

JOC Overview:

Why JOC Works For Contractors

Reduced Risk

- Fixed prices
- No negotiations
- Payment for every element of work performed
- Ability to provide input during scope development
- Eliminates quibbling over change orders
- Reduced chance of claims

Build bond capacity

Larger presence and enhanced reputation in the local community

JOC Overview:

Why JOC Works For The County

- **A Fixed Priced, Fast Track Procurement Process**
- **Job Orders are Lump Sum**
- **The Ability to Accomplish a Substantial Number of Individual Projects with a Single Competitively Bid Contract**
- **Contractor Has A Continuing Financial Incentive To Provide**
 - ✓ Responsive Services
 - ✓ Accurate Proposals
 - ✓ Quality Work on Time
 - ✓ Timely Close Out
- **Future Purchase Orders Tied to Contractor Performance**
 - ✓ No Obligation To Award Specific Projects
 - ✓ The County can Use All Other Methods For Accomplishing Projects

JOC Overview:

Why JOC Works For The County

Increases Transparency

- The County Has the Ability to See and Review the Back-Up Pricing Details

Schedule Flexibility

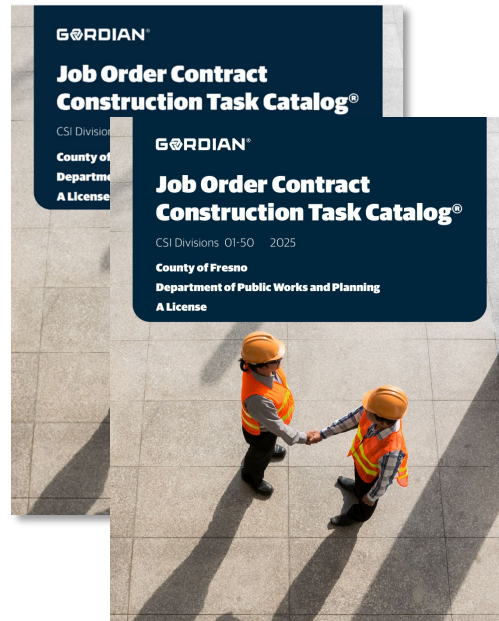
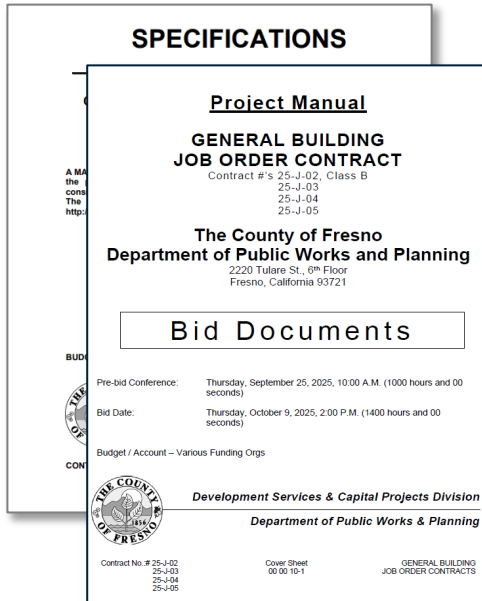
- No Shelf Life for Prices or Job Orders
- Fast procurement cycle is good for end of fiscal year projects

JOC Overview: The Process



- Joint Scope Meeting With the County, Contractor, and Others to define the Detailed Scope of Work
- The County Issues Request for Proposal for the Agreed Upon Detailed Scope of Work
- Proposal Development
 - Typical Proposal Due Date will be 2 weeks from RFP
- Proposal Review
 - Sit-Down review meeting between County & Contractor
- Issuance of Job Order
- Total Time Goal: Average 3-5 weeks

The Contract Documents:



- **Part One:** Special Provisions and Notice to Bidders, Bid Book
- Part Two:** The Construction Task Catalog®
- Part Three:** The Technical Specifications

The Contract Documents: Front End Documents – Class A

- Notice to Bidders
- Special Provisions
- Federal Requirements
- Project Details
- Bid Book
- Bid Form
- Agreement

SPECIFICATIONS

GENERAL ENGINEERING JOB ORDER CONTRACT

A MANDATORY pre-bid conference will be held at 10:00 A.M., on Thursday, September 25, 2025 for the purpose of discussing the Job Order Contract concept, documents, bid considerations and to discuss Job Order Contracting from a contractor's viewpoint. The meeting will be held online (the link for which will be posted at <http://www.fresnocountyca.gov/planholders>).

BUDGET / ACCOUNT: 4510 / 7370



Department of Public Works and Planning

CONTRACT NUMBER 25-07-J, 25-08-J, 25-09-J

The Contract Documents: Front End Documents – Class B

- Notice to Bidders
- Instructions to Bidders
- Proposal
- Bid Security Form
- Non-Collusion Declaration
- CARB Requirement
- Agreement
- Sample Guaranty
- General Conditions

Project Manual

**GENERAL BUILDING
JOB ORDER CONTRACT**
Contract #'s 25-J-02, Class B
25-J-03
25-J-04
25-J-05


**The County of Fresno
Department of Public Works and Planning**
2220 Tulare St., 6th Floor
Fresno, California 93721

Bid Documents

Pre-bid Conference: Thursday, September 25, 2025, 10:00 A.M. (1000 hours and 00 seconds)

Bid Date: Thursday, October 9, 2025, 2:00 P.M. (1400 hours and 00 seconds)

Budget / Account – Various Funding Orgs

 **Development Services & Capital Projects Division**
Department of Public Works & Planning

Contract No. # 25-J-02
25-J-03
25-J-04
25-J-05

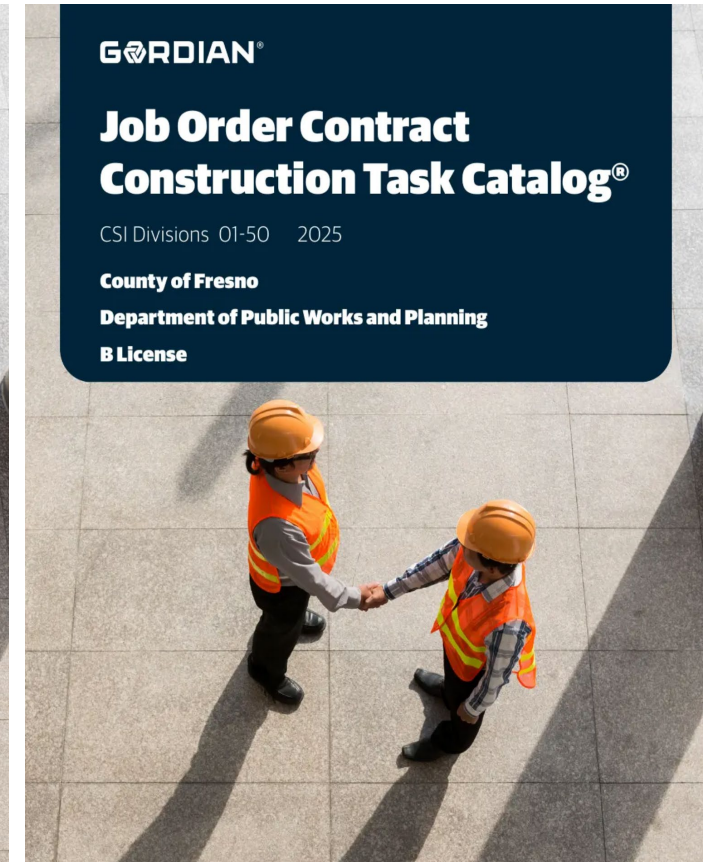
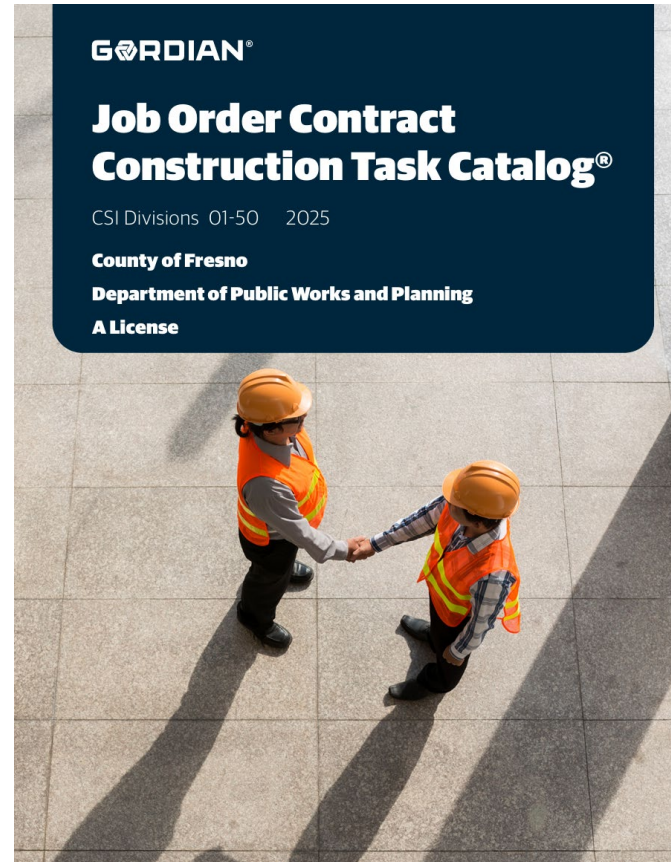
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GENERAL BUILDING
JOB ORDER CONTRACTS

The Contract Documents: Construction Task Catalog® (CTC)

Part Two: The Construction Task Catalog®

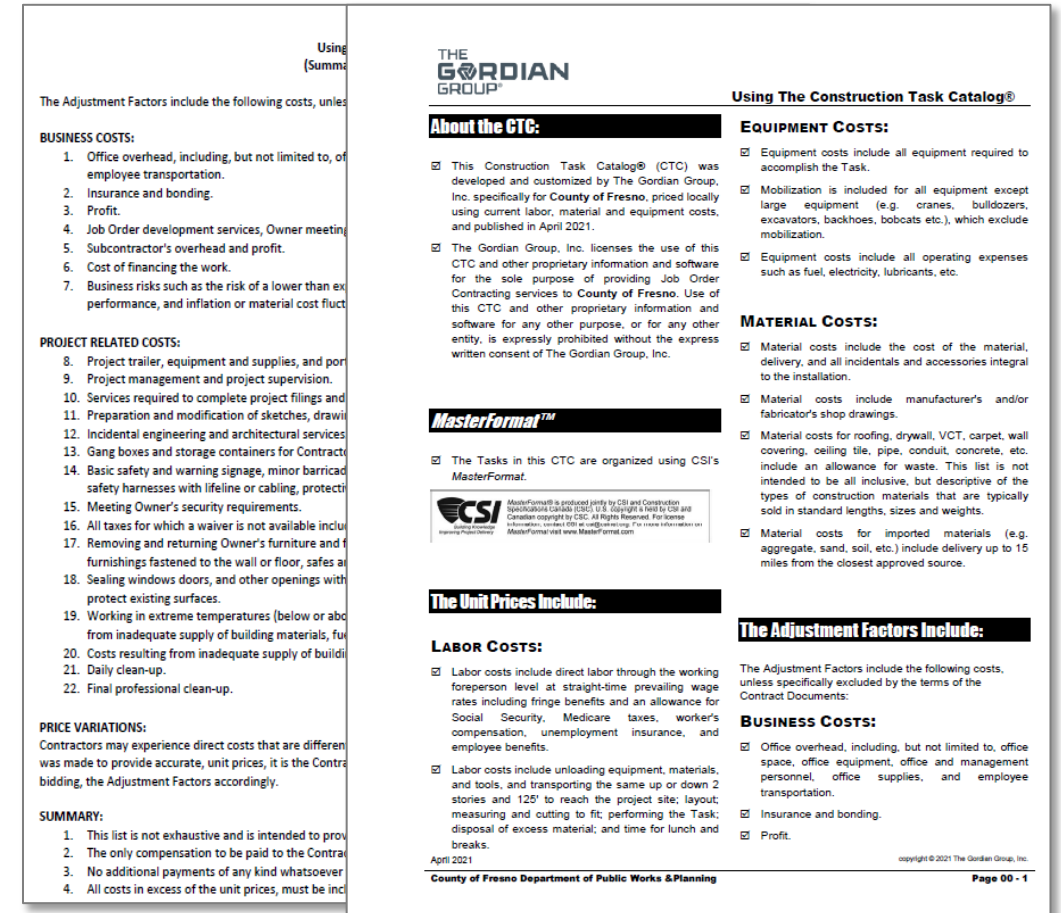
- Catalog of Pre-Priced Construction Tasks
- Organized by Construction Specifications Institute (CSI)
- Based on Local Labor, Material & Equipment Costs
- The tasks represent the “Scope of Work” for the contract



The Contract Documents: Construction Task Catalog®

The CTC - “The Big Note”

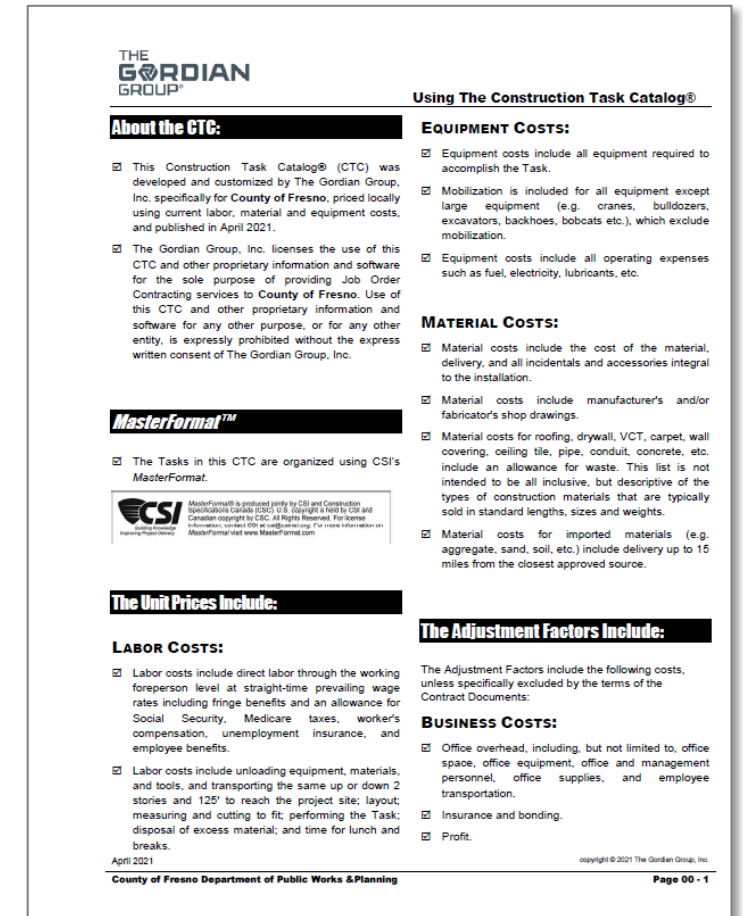
- Contractor must review and understand “Using the Construction Task Catalog®”
- Rules of the game
- Make sure you get paid for all appropriate tasks
- Pages 00 – 1 to 00-6 of the CTC
- The Unit Prices Include: Complete and In-place Construction
- The Adjustment Factors Include: Overhead, Profit, Sub Costs, Taxes, Fringe Benefits, Financing, Business Risk, 1% CLF
- Construction Related Costs: Permit Services, Submittal Preparation, Incidental A&E, Vehicles, Temporary Utilities, Excess Waste, Daily & Final Clean-up, Etc.
- General Interpretations



The Contract Documents: Construction Task Catalog®

Understanding the General Rules of the CTC


- Unit Prices are for Complete and In-Place Construction
- Unit Prices Include Labor, Material and Equipment. Do Not Add Labor to Repointing Task.
- Unit Prices Include the Cost of Delivery to Project Site, Unloading, Storage and Handling. Delivery Height is up to 2 ½ Stories
- Unit Prices Include Testing, Calibration, Balancing Etc. for New Work
- Unit Prices Include all Fasteners, Bolts, Anchors, Adhesives Etc. For New Work
- Unit Prices for Tasks Such as Windows, Doors, Frames, Countertops Etc. Include Sealant and Caulk



The Contract Documents: Construction Task Catalog®

Understanding the General Rules of the CTC

- Demo Price Includes Loading into Truck or Dumpster.
- If Item Demolished as Part of Different Task, It will Not be Paid for Separately
- Contractor Paid for Installed Quantities Only. Waste is Included in Unit Price
- Assembly Prices take Precedence over Component Pricing
- 14' Working Height for All Work Except Masonry
- 4' Working Height for Masonry
- Dumpsters are a Separate Task



THE GORDIAN GROUP


Using The Construction Task Catalog®

About the CTC:

- ☑ This Construction Task Catalog® (CTC) was developed and customized by The Gordian Group, Inc. specifically for County of San Benito, priced locally using current labor, material and equipment costs, and published in June 2022.
- ☑ The Gordian Group, Inc. licenses the use of this CTC and other proprietary information and software for the sole purpose of providing Job Order Contracting services to County of San Benito. Use of this CTC and other proprietary information and software for any other purpose, or for any other entity, is expressly prohibited without the express written consent of The Gordian Group, Inc.

MasterFormat™

- ☑ The Tasks in this CTC are organized using CSI's MasterFormat.



MasterFormat is a registered trademark of CSI and is used under license by The Gordian Group, Inc. for the purpose of providing Job Order Contracting services to County of San Benito. The MasterFormat is not to be used for any other purpose without the express written consent of CSI.

The Unit Prices Include:

LABOR COSTS:

- ☑ Labor costs include direct labor through the working foreperson level at straight-time prevailing wage rates including fringe benefits and an allowance for Social Security, Medicare taxes, worker's compensation, unemployment insurance, and employee benefits.
- ☑ Labor costs include unloading equipment, materials, and tools, and transporting the same up or down 2 stories and 125' to reach the project site; layout, measuring and cutting to fit; performing the Task; disposal of excess material; and time for lunch and breaks.

EQUIPMENT COSTS:

- ☑ Equipment costs include all equipment required to accomplish the Task.
- ☑ Mobilization is included for all equipment except large equipment (e.g. cranes, bulldozers, excavators, backhoes, bobcats etc.), which exclude mobilization.
- ☑ Equipment costs include all operating expenses such as fuel, electricity, lubricants, etc.

MATERIAL COSTS:

- ☑ Material costs include the cost of the material, delivery, and all incidentals and accessories integral to the installation.
- ☑ Material costs include manufacturer's and/or fabricator's shop drawings.
- ☑ Material costs for roofing, drywall, VCT, carpet, wall covering, ceiling tile, pipe, conduit, concrete, etc. include an allowance for waste. This list is not intended to be all inclusive, but descriptive of the types of construction materials that are typically sold in standard lengths, sizes and weights.
- ☑ Material costs for imported materials (e.g. aggregate, sand, soil, etc.) include delivery up to 15 miles from the closest approved source.

The Adjustment Factors Include:

The Adjustment Factors include the following costs, unless specifically excluded by the terms of the Contract Documents:

BUSINESS COSTS:

- ☑ Office overhead, including, but not limited to, office space, office equipment, office and management personnel, office supplies, and employee transportation.
- ☑ Insurance and bonding.
- ☑ Profit.

2022

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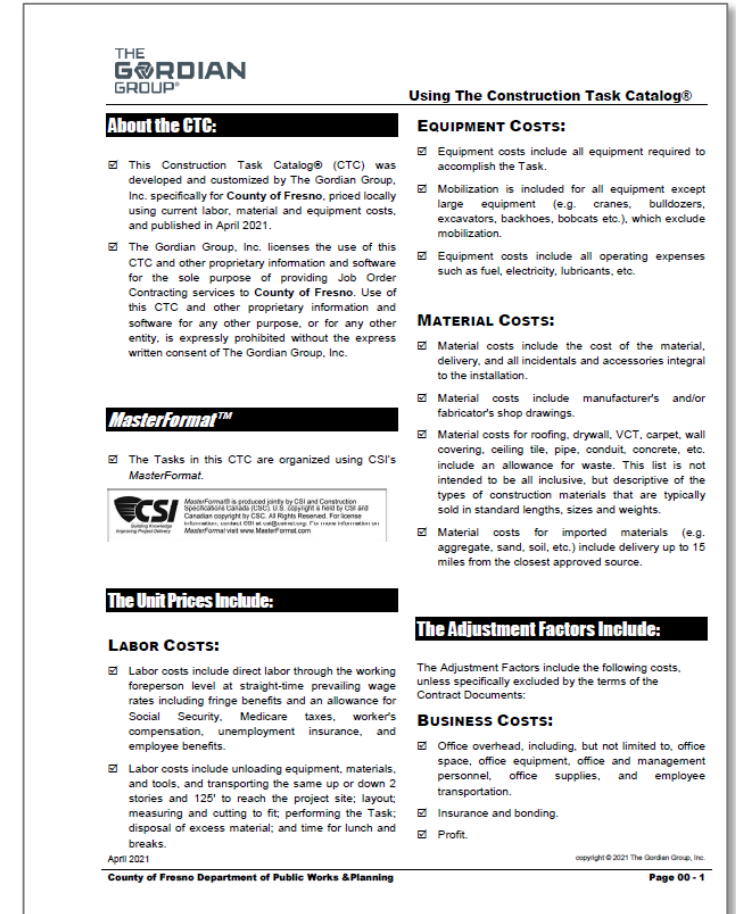
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The Contract Documents: Construction Task Catalog®

Understanding the General Rules of the CTC:

Contractors Never Get Paid Separately For the Following:

- Moving and Returning Furniture Occupying Less than 55% of Floor Area. For Example, Moving Classroom Furniture to Paint
- Labor for Protecting Work in Place. For Example, a Laborer to Stay After a Concrete Pour
- Minor Barricades and Signage
- Portable Toilet, Field Office, Field Office Equipment for Contractor's Use
- Layout, Site Engineering for the Work Itself



The Contract Documents: Construction Task Catalog®

| | | | Exterior Improvements | 32 | 32 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------------------------------------------|-----------------------------|------------|----|
| | | | Bases, Ballasts, And Paving | 32 10 | |
| | | | Unit Paving | 32 14 | |
| MINOR | UOM | DESCRIPTION | TOTAL DIRECT | DEMOLITION | |
| | | | UNIT COST | UNIT COST | |
| 32 16 Curbs, Gutters, Sidewalks, And Driveways (32 10) | | | | | |
| 32 16 13 Curbs And Gutters (32 16) | | | | | |
| Note: Includes transitions. Demolition Includes two saw cuts (each end) of curbs and gutters for lengths up to 100'. See CSI section 02 41 19 13-00-3 for additional saw cuts within the 100'. | | | | | |
| 32 16 13 13 Cast-In-Place Concrete Curbs And Gutters (32 16 13) | | | | | |
| Note: Includes concrete, forms, rebar, chairs (where necessary), expansion joints, finish and curing. | | | | | |
| 32 16 13 13-0001 Concrete Curb, Cast In Place (32 16 13 13) | | | | | |
| Note: Includes delivered concrete, forms, rebar, chairs (where necessary), expansion joints, finish and curing. | | | | | |
| 32 16 13 13-0002 | LF | 6" X 12" Cast In Place Concrete Curb | 7.18 | 3.23 | |
| | | For Up To 20, Add | 4.03 | | |
| | | For >20 To 50, Add | 2.27 | | |
| | | For >50 To 100, Add | 0.88 | | |
| | | For >500 To 1,000, Deduct | -0.88 | | |
| | | For >1,000, Deduct | -1.50 | | |
| 32 16 13 13-0003 | LF | 6" X 12" Cast In Place Concrete Curb - Radius | 8.18 | 3.72 | |
| | | For Up To 20, Add | 4.63 | | |
| | | For >20 To 50, Add | 2.61 | | |
| | | For >50 To 100, Add | 1.01 | | |
| | | For >500 To 1,000, Deduct | -1.01 | | |
| | | For >1,000, Deduct | -1.72 | | |

The Contract Documents: Construction Task Catalog®

Include All Appropriate Tasks:

| | | | | | | |
|------------------|------------------------------------|-----|----------|-------|------------|------------|
| 32 16 23 00-0002 | 4" Cast In Place Concrete Sidewalk | SF | \$5.06 | 400 | \$2,024.00 | |
| | For Quantities 100 to 500, Add | SF | \$2.04 | 400 | \$816.00 | |
| 32 11 16 00-0015 | 4" Crushed Aggregate Base | SF | \$0.63 | 400 | \$252.00 | |
| | For Quantities Under 1000 | SF | \$0.18 | 400 | \$72.00 | |
| 01 71 13 00-0003 | Mobilize Backhoe | EA | \$402.63 | 1 | \$402.63 | |
| 31 23 16 36-0006 | Excavation by Backhoe | CY | \$3.75 | 11 | \$41.25 | |
| | For Quantities Under 20 CY, Add | CY | \$3.75 | 11 | \$41.25 | |
| 31 23 16 36-0028 | Loading Excess Materials | CY | \$3.42 | 13.75 | \$47.03 | |
| | For Quantities Under 20 CY, Add | CY | \$3.42 | 13.75 | \$47.03 | |
| 01 74 19 00-0029 | Hauling to Dump Site | CYM | \$0.51 | 207 | \$105.57 | |
| 01 74 19 00-0021 | Landfill Dump Fee | CY | \$15.14 | 13.75 | \$208.18 | \$4,056.93 |
| | | | | | | /400 |
| | | | | | | \$10.14 |

Compare these prices

* Sample only

CalTrans Specific Tasks in the CTC

- 900+ CalTrans specific Tasks were added to the CTC.
- These Tasks are based on CalTrans standard specifications and include the CalTrans item code.
- All unit prices were calculated using local labor, material and equipment costs.
- Including CalTrans specific Tasks makes it easier to prepare and approve Price Proposals, increases administrative efficiency for both Contractors and Owners, and results in more work being completed.

| | | |
|------------------------------------------------|----------|----|
| Custom Standards And Assemblies | 50 | 09 |
| CALTRANS Custom Standards And Assemblies | 50 89 | |
| CALTRANS Construction Performance Requirements | 50 89 80 | |

MINOR
CSI UOM DESCRIPTION

TOTAL DIRECT DEMOLITION
UNIT COST UNIT COST

50 Custom Standards And Assemblies

50 89 CALTRANS Custom Standards And Assemblies⁽⁵⁰⁾

50 89 80 CALTRANS Construction Performance Requirements^(50 89)

Note: Refer to www.dot.ca.gov for CALTRANS Standard Plans and Specifications

50 89 81 CALTRANS DIVISION I - GENERAL PROVISIONS^(50 89 80)

50 89 81 01 PAYMENT^(50 89 81)

Note: Includes equipment mobilization, hauling over 25 miles, overtime, specialty labor, specialty equipment, reimbursables and permits per CALTRANS Standard. See CSI section 01 22 16 00-0001 for Reimbursable fees and permits, 01 22 20 00-0000 for specialty labor, 01 22 23 00-0000 for specialty equipment, 01 71 13 00-0000 for equipment mobilization, 01 74 19 00-0129 for hauling >25 miles.

50 89 81 01-0001 EA CALTRANS 999990 MOBILIZATION.....

Note: (One Time Per Job) See CSI section 01 71 13 00-0000 for mobilization of equipment.

50 89 82 CALTRANS DIVISION II - GENERAL CONSTRUCTION^(50 89 80)

50 89 82 12 TEMPORARY TRAFFIC CONTROL^(50 89 82)

Note: Includes flagging, apparel, temporary traffic control devices, and equipment for flaggers, must comply with the latest California MUTCD per CALTRANS Standard.

50 89 82 12-0001 EA CALTRANS 120110 FLASHING ARROW SIGN.....

50 89 82 12-0002 EA CALTRANS 120116 TYPE II BARRICADE.....

50 89 82 12-0003 EA CALTRANS 120119 TRAFFIC CONE.....

50 89 82 12-0004 EA CALTRANS 120120 TYPE III BARRICADE.....

50 89 82 12-0005 EA CALTRANS 120140 BARRICADE (LEFT IN PLACE).....

50 89 82 12-0006 SF CALTRANS 120149 TEMPORARY PAVEMENT MARKING (PAINT).....

50 89 82 12-0007 LF CALTRANS 120151 TEMPORARY TRAFFIC STRIPE (TAPE).....

50 89 82 12-0008 SF CALTRANS 120152 TEMPORARY PAVEMENT MARKING (TAPE).....

50 89 82 12-0009 LF CALTRANS 120159 TEMPORARY TRAFFIC STRIPE (PAINT).....

50 89 82 12-0010 FA CALTRANS 120165 CHANNELIZER (SURFACE MOUNTED).....

The Contract Documents: Non Pre-Priced Tasks

Use Only if cannot be priced out of the CTC

- Contractor must have permission from the County to use a Non Pre-Priced Task prior to submission
- **Three (3)** Quotes on vendors' or subcontractors' letterhead
- Justification for less than three (3) Quotes

Contractor is paid the amount in the following formula:

For Non-Prepriced Tasks Performed with Contractor's own forces:

A = Direct Labor Cost. The hourly rate for each trade classification not in the CTC multiplied by the quantity

B = Direct Equipment Costs (supported by quotes). The hourly, weekly, or monthly rate for each piece of equipment not in the CTC multiplied by the quantity

C = Direct Material Costs (supported by three quotes).

Total Cost for self-performed work = (A+B+C) x appropriate Normal Working Hours Adjustment Factor

For Non Pre-Priced Tasks Performed by subcontractors:

If the Non Pre-Priced Task will be subcontracted, the CONTRACTOR must submit three (3) independent quotes for the work.

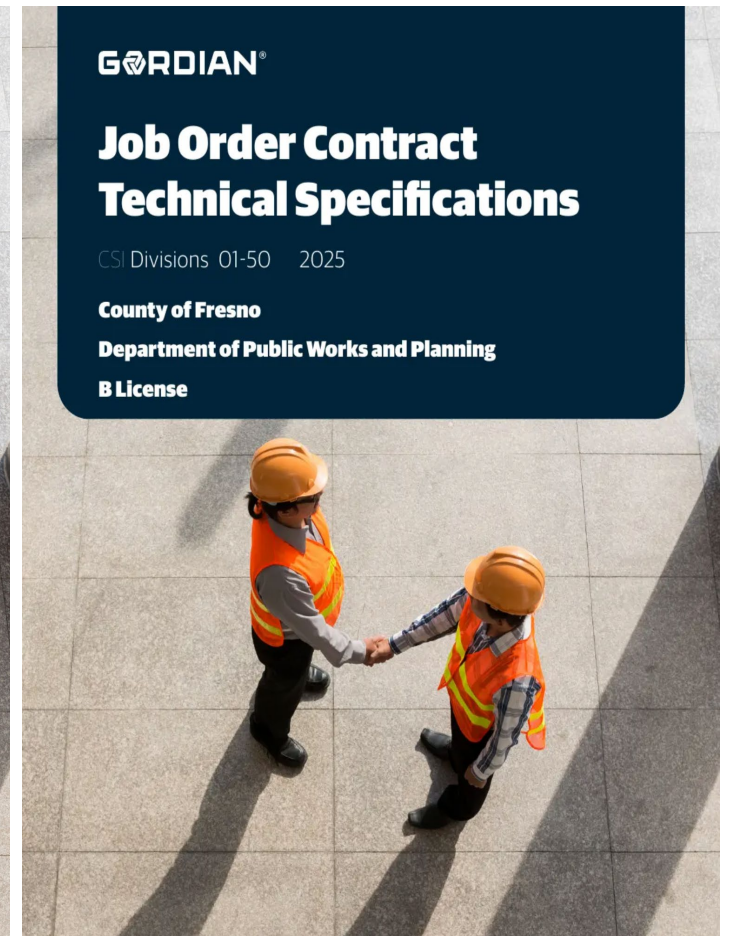
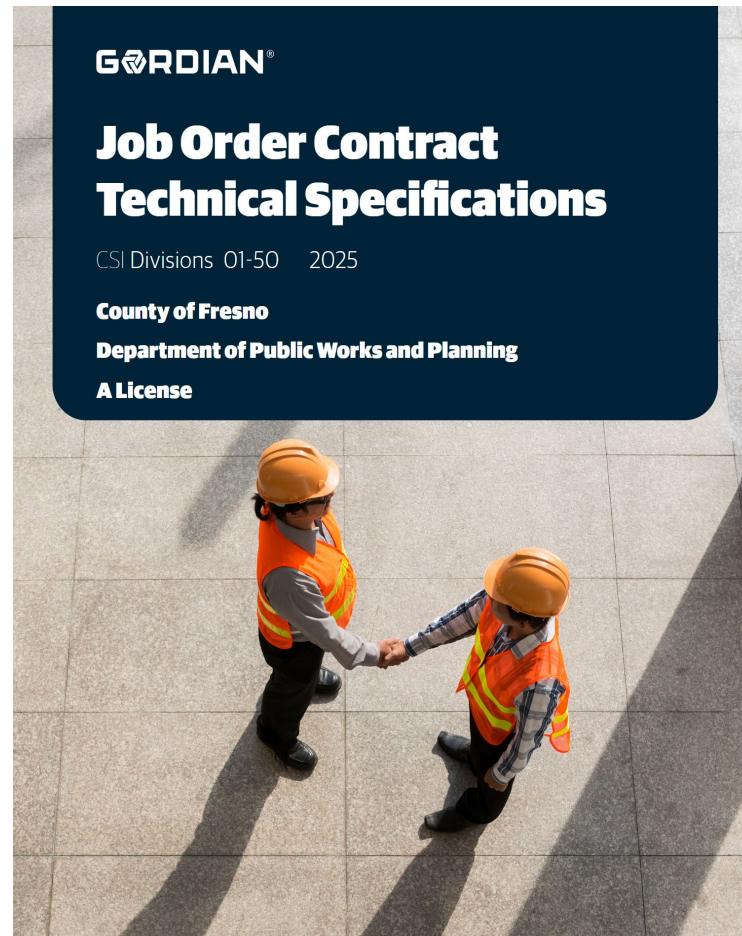
D = Lowest of three subcontractor quotes

Total for Non Pre-priced Tasks performed by subcontractors = D x appropriate Normal Working Hours Adjustment Factor or 1.15 (whichever is less)

The Contract Documents

Part Three – The Technical Specifications

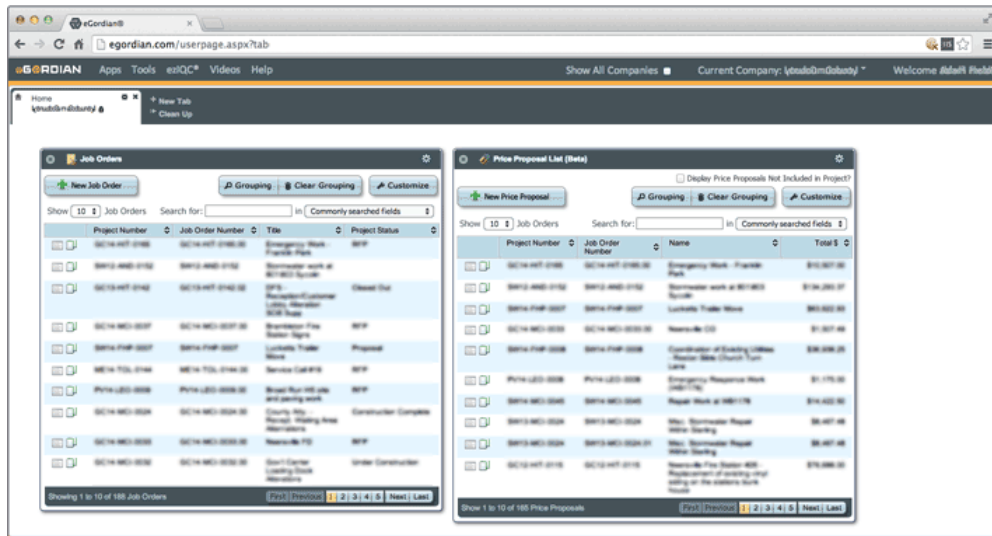
- Specifies Quality of Materials and Workmanship
- Corresponds with Tasks in the Construction Task Catalog®



Solicitation Details:

Internet Based Software Provided with Contract

- eGordian® Software Expedites the Job Order Process
 - Price Proposals
 - Subcontractor Lists
 - Tracking Dates
 - Required Job Order Forms
- Training provided



1% Contractor License Fee

Access to JOC Software, Construction Task Catalog[®], other proprietary materials

- Most advanced technology and data in the marketplace.
- Paperless
- Efficient
- Tasks and prices input directly... no fishing through old files and estimating books for costs

JOC process training

Software training

Software support

Included in the Contractor's Adjustment Factor

- Consider with the Bid as an Overhead cost
- 1% of Job Order Price

Solicitation Details – Class A

- **Award Based Upon Competitive Bid**
- **Must Bid One (1) Set of Adjustment Factors:**
 - ✓ 1 set for County/State/Federally funded projects at Normal Working Hours and Other than Working Hours
- **Same Adjustment Factors Apply to All Tasks in the CTC**
 - ✓ Adjustment Factors Must Include All Indirect Costs and Profit
 - ✓ Adjustment Factors Fixed for the Duration of Contract Term
- **Lowest Award Criteria Figure from a Responsive, Responsible Bidder is Determined to be the Lowest Price for award**

Solicitation Details – Class B

- **Award Based Upon Competitive Bid**
- **Must Bid Two (2) Sets Adjustment Factors:**
 - ✓ 1 set for County/State funded projects located in General Facilities
 - ✓ 1 set for County/State funded projects in a Secure Facility
- **Same Adjustment Factors Apply to All Tasks in the CTC**
 - ✓ Adjustment Factors Must Include All Indirect Costs and Profit
 - ✓ Adjustment Factors Fixed for the Duration of Contract Term
- **Lowest Award Criteria Figure from a Responsive, Responsible Bidder is Determined to be the Lowest Price for award**

Solicitation Details

- Prior to bidding the Client will not:*
- Identify or commit to any specific project or location
 - Identify or commit to any specific CTC tasks or quantities

| Contract | License Re | Minimum Contract Value | Maximum Contract Value | Contract Term | Bid Bond | Payment & Performance Bonding (Each) |
|----------|----------------------------------|------------------------|------------------------|---------------|----------|--------------------------------------|
| 25-J-02 | B – General Construction License | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-J-03 | B – General Construction License | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-J-04 | B – General Construction License | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-J-05 | B – General Construction License | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-07-J | A - General Engineering license | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-08-J | A - General Engineering license | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |
| 25-09-J | A - General Engineering license | None | \$6,210,000 | 1 Year | \$25,000 | \$500,000 |

- The successful bidder shall furnish a payment bond and a performance bond in the amount of \$500,000 each as a security for the payment of all persons performing and furnishing materials in connection with this Contract.

Part II: Bid Factors & Considerations



Adjustment Factors

What is an Adjustment Factor?

- The Contractor's competitively bid or negotiated adjustment to be applied to the Unit Prices listed in the CTC
- Contractor's bid factor is used to determine lowest bid
- Adjustment Factors are fixed for the duration of the contract term
- The same adjustment factor apply to all tasks in the CTC
- Adjustment factors must include all indirect costs and profit

Adjustment Factors

Adjustment Factors include (but not limited to):

- All overhead, profit and taxes for the contractor and subcontractor
 - Prep and modifications of proposals
 - Office trailers and portable toilets
 - Construction vehicles and storage devices
 - All PPE
 - Daily and final clean-up
 - Protection of all surfaces
 - Site Supervision and management meetings
-
- **Refer to “Understanding the Construction Cost Catalog®” document for comprehensive list of Inclusions**

Adjustment Factors – Class A

There are Two Adjustment Factors for this contract as follows:

1. Normal Working Hours (7:00am to 5:00pm Monday through Friday)
2. Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays)

NOTE:

- Adjustment Factor 2 must be greater than or equal to Adjustment Factor 1.
- Adjustment Factors not adhering to these requirements may result in Proposals being deemed non-responsive

Adjustment Factors – Class B

There are four Adjustment Factors for this contract as follows:

1. General Facilities - Normal Working Hours (7:00am to 5:00pm Monday through Friday)
2. General Facilities - Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays)
3. Secure Facilities – Normal Working Hours (7:00am to 5:00pm Monday through Friday)
4. Secure Facilities – Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays)

NOTE:

- Adjustment Factor 2 must be greater than or equal to Adjustment Factor 1.
- Adjustment Factor 3 must be greater than or equal to Adjustment Factor 1.
- Adjustment Factor 4 must be greater than or equal to Adjustment Factor 3.

Adjustment Factors not adhering to these requirements may result in Proposals being deemed non-responsive

Calculating the Adjustment Factors: Method to Calculate

Use Historical Project Data

- Select a Completed Project - You Know Scope and Direct Costs
- Select multiple projects that you are familiar with based on your trade

Create a Representative Project

- Create a Scope of Work
- Get Sub Quotes or Estimate Cost
- Price Project From CTC
- Add on Overhead and Profit
- Calculate the Adjustment Factor

Calculating the Adjustment Factors:

Sample Project: Detailed Scope of Work

10' HDPE Pipe & DI Replacement

- Site Work & Preparation
 - ✓ Saw cut along pipe pathway in the street
 - ✓ Saw cut around drainage inlet
 - ✓ Excavate trench by machine
 - ✓ Excavate trench by hand where machine cannot reach
 - ✓ Removal of existing utility pipe
 - ✓ Hauling of materials and excavation spoils
- Installation of drainage inlet structure
 - ✓ Compaction of trench subbase bottom 3 inches
 - ✓ Install 4' deep concrete drainage inlet structure
 - ✓ Connect HDPE pipe to drainage inlet structure
 - ✓ Sandbags for inlet protection from sediment
- Installation of 10 LF of HDPE Pipe
 - ✓ Compaction of trench subbase bottom 3 inches
 - ✓ Install 10LF of HDPE pipe
 - ✓ Place two sack cement slurry backfill
 - ✓ Backfill trench with native soil
- Paving
 - ✓ Apply tack coat
 - ✓ Machine placed hot mix asphalt for large areas
 - ✓ Hand place hot mix asphalt for small areas
 - ✓ Roll and finish newly applied hot mix asphalt
- **Normal Working Hours Apply**

GORDIAN®

[illegible]

Calculating the Adjustment Factors:

Sample Price: CTC vs. Quote

Direct Cost of Work from CTC

- Paving \$ 33,055.73
- Inlet Installation \$ 8,282.09
- Pipe Installation \$ 13,119.77
- Site Work \$ 11,886.53

TOTAL = \$ 66,344.12

Direct Cost of Work from Quotes or Estimates

- Paving \$ 34,500.00
- Inlet Installation \$ 7,250.00
- Pipe Installation \$ 12,750.00
- Site Work \$ 10,500.00

TOTAL = \$ 65,000.00

Calculating the Adjustment Factors: Sample Price: Putting it all together

Overhead Costs - 6% to 12%

- Scoping
- Proposal Development
- Site Supervision and Management
- Bonds
- Insurance
- Vehicles
- Home Office Support
- 1% CLF

Calculating the Adjustment Factors:

Sample Price: Putting it all together

| | | |
|----|---------------------------------|--------------------|
| A. | Direct Cost of Work from Quotes | \$65,000.00 |
| B. | Overhead 10%* | <u>\$ 6,500.00</u> |
| C. | Subtotal (Cost & O/H) | \$71,500.00 |
| D. | Profit 10%* | <u>\$ 7,150.00</u> |
| E. | Subtotal (Cost & O/H & Profit) | \$78,650.00 |
| F. | Price From CTC | \$66,344.12 |

Adjustment Factor (= E / F) = 1.1855

*Sample Only. Contractor to determine O/H & Profit.

Prepare this calculation for more than one sample project.

Resources – Contractor Landing Page – Gordian Website

GORDIAN®

Industries ▾ Solutions ▾ Resources ▾ Events Company ▾ Login ▾ Q

How to Become a Job Order Contracting (JOC) Contractor

Gordian's **Job Order Contracting (JOC)** solutions create a unique partnership between you, the contractor, the owner and Gordian. We want your business to grow and succeed, and we can help you get there.

GET MORE INFO



"It's allowed our company to virtually double in size. The biggest success we have seen is repeat business, clients saying that was easy and we want to do it again."

Kevin Johnson | Vice President, Johnson-Laux Construction

For Decades, the Gordian Team Has Helped Contractors Succeed and Grow Their Business Through JOC.

From initial project request to construction completion, qualified contractors are motivated to provide stellar service to owners. Gordian's Construction Task Catalog® (CTC), a custom Unit Price Book, provides preset pricing, and each project follows a proven five-step JOC process that removes scope ambiguity. This saves time, maximizes resources and puts the emphasis back on the important things: completing quality work and creating lasting relationships.



More Opportunities for Work

JOC is an Indefinite Delivery Indefinite Quantity (IDIQ) construction delivery method that allows many projects to be completed through a single, competitively-awarded contract. If you're awarded a JOC contract, you'll have the opportunity for a steady stream of work. The single-bid process enables projects to start faster, which means less administrative overhead and more work for you and your team.

One Method, Multiple Ways to Get Involved

There are multiple ways to become a Gordian JOC contractor. Some owners prefer to have their own JOC program, and others access Job Order Contracts through cooperative purchasing networks via our **eziQC® solution**. Both are great opportunities to form collaborative, long-lasting partnerships with owners.



www.gordian.com/joccontractor

GORDIAN®

Adjustment Factor Training-Gordian Website

How to Calculate a JOC Adjustment Factor



By Gordian

Gordian's Job Order Contracting (JOC) is an indefinite delivery, indefinite quantity (IDIQ) construction delivery method that allows many projects to be completed through a competitively awarded contract. Widely popular in the public sector, this single-solicitation process is a stretch from how contractors are accustomed to bidding work.

With JOC, Adjustment Factors (commonly called coefficients) are the primary criteria owners evaluate to award contractors, so it is vital that contractors are well-versed in creating and applying them. This post explores best practices for calculating a JOC Adjustment Factor, including the costs that must be part of a realistic and successful Adjustment Factor, and applying the Adjustment Factor to a bid.

Let's start with the basics.

What is a JOC Adjustment Factor?

To obtain an award for a Gordian Job Order Contract, prospective contractors bid an Adjustment Factor on a unit price book with preset prices called a Construction Task Catalog® or CTC for short. The CTC is used to identify necessary line items to build a price proposal for each and every Gordian JOC project. In effect, by applying the Adjustment Factor, a contractor is saying "This is how much I need to be paid for these tasks to turn a profit."

Calculating an Adjustment Factor is just one facet of becoming a Gordian JOC contractor. [Visit this page to get more info and learn how a Gordian JOC program can help you expand your business.](#)

Before You Calculate a JOC Adjustment Factor

Before you begin developing your Adjustment Factor, we recommend reviewing the first six pages of the CTC, an introduction titled "Using the Construction Task Catalog." Those familiar with Gordian JOC may have heard it referred to as The Big Note. Whatever you call this section, these first six pages are important for you to get familiar with because they establish the rules for a Gordian Job Order Contract. This introduction outlines several critical pieces of information, including what is and what is not included in a JOC Adjustment factor. Following these rules may decide whether you are awarded a contract and how much you stand to profit from a JOC program.

Get an idea of what's in a typical CTC introduction by downloading an example using the button below.

DOWNLOAD SAMPLE INTRODUCTION

Using your overhead costs, profit, direct costs from historical projects and price from the CTC, **amounts and percentages**. Boxes C, E, F and H will populate automatically.

A: Direct Cost of Work

B: Overhead (as a %)

C: Overhead (in \$)

D: Profit (as a %)

E: Profit (in \$)

F: Subtotal (Direct Cost + Overhead + Profit)

G: Price from CTC

H: Adjustment Factor

www.gordian.com/joccontractor

Filling Out the Bid Form – Class A

| Schedule of Adjustment Factors and Award Criteria Figure - Proposal 2 & 3 | | | | \$ \$1.0585 |
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|-----------------|
| Number | Item Description | Weighted Multiplier | Adjustment Factor * | Extension |
| 1 | Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.70 | \$1.0555 | \$0.7389 |
| 2 | Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays) | 0.30 | \$1.0655 | \$0.3196 |
| 2 Items | | | | Total: \$1.0585 |

* Sample only

Filling Out the Bid Form – Class B

| Schedule of Adjustment Factors and Award Criteria Figure - Proposal 2 & 3 | | | | Import | Export | \$ \$1.0664 |
|---------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|-----------------|--------|-------------|
| Number | Item Description | Weighted Multiplier | Adjustment Factor * | Extension | | |
| 1 | General Facilities - Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.70 | \$1.0230 | \$0.7161 | | |
| 2 | General Facilities – Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays) | 0.10 | \$1.0345 | \$0.1035 | | |
| 3 | Secure Facilities – Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.15 | \$1.2340 | \$0.1851 | | |
| 4 | Secure Facilities – Other Than Normal Working Hours Other Than Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.05 | \$1.2345 | \$0.0617 | | |
| 4 Items | | | | Total: \$1.0664 | | |

* Sample only

Filling Out the Bid Form – Bid Bond Class A & Class B

BID SECURITY

Bid Security Amount

\$25,000.00

Guarantee Method *

Electronic Bid Bond

You must either attach an electronic bid bond here or provide an original bid bond (or other form of bid security authorized by Public Contract Code Section 20129(a)) to the office location according to the instructions in the Notice to Bidders **prior to** the bid opening.

Electronic Bid Bond

! Bid bond verification has not been completed.

Bond ID *

Surety State *

Surety Agency *

Tinubu Surety (formerly SurePath)

Surety 2000

Verify Bid Bond

* Sample only

GORDIAN[®]

Bid Considerations:

Contractors Should Expect To:

- Prepare Incidental Drawings or Sketches for Some Projects
 - Justify Quantity Calculations
 - Explain Detail of Work
 - Prepare Proposals for Some Projects That Might be Canceled
 - Margins on CTC Tasks Vary
 - Some Projects are More Profitable than Others
 - Lose Money on Some CTC Items and Projects
 - Experience Interruptions in Workflow
 - Experience Delays in Job Order Issuance for Budget Procedures
 - Maintain a Fully Functioning Local Office
 - Hold Required Licenses
 - Rebate 1% of each Job Order as a Contractor License Fee for eGordian® software access
-

Bid Considerations:

Annual Adjustment Factor Update

Annual Price Adjustment

- Applied annually on the anniversary of the Award Date
- Based on CCI (average of 20 US cities) published by Engineering News Record (ENR)
- Calculation (Based on Solicitation month)
$$\frac{\text{Average CCI for Current Year}}{\text{Average CCI for Base Year}} = \frac{\text{The \% Increase or Decrease in Construction Costs}}{\text{Construction Costs}}$$
 - Percentage x Original Adjustment Factors = New Adjustment Factors for Next Year
- **Normal Working Hours**
- **Other Than Normal Working Hours**
- **NPP Adjustment Factors are Fixed for the Duration of the Contract**

Adjustment Factor Considerations

Contractor Volume of Work Directly Related to Performance:

- JOC Is a Performance Based Contract
- Maximize Value of the Contract by Performing at a High Level
- Quality, Timely Completion
- Responsive, Defendable Proposals
- Demonstrated Performance

Pay Higher Prices for Workmanship

- Better Quality
- Timely Completion

Price Escalations During Contract Term

There Are NO Change Orders or Option Periods to Improve the Margin

Bid Considerations: Contractor Adjustment Factor

Importance of Adjustment Factors

- Determines Lowest Bidder AND
- Used to Price Individual Work Orders
- Price Proposal Total Becomes the Lump Sum Job Order Amount

| | | | | | | |
|------------|---|----------|---|-------------------|---|-----------------------|
| Unit Price | x | Quantity | x | Adjustment Factor | = | Total for Task |
| + | | | | | | |
| Unit Price | x | Quantity | x | Adjustment Factor | = | Total for Task |
| + | | | | | | |
| Unit Price | x | Quantity | x | Adjustment Factor | = | Total for Task |
| | | | | | | <hr/> |
| | | | | | | Total Job Order Price |

Bid Considerations: Risks of Low Adjustment Factor

Leads to Arguments in Proposal Review

- Unsupportable Tasks
- Exaggerated Quantities

Leads to Delays in Work Order Development

- Takes Longer to Review Proposals

Creates an Adversarial Relationship

- Reduced Volume of Work
- Will Shorten Contract
- Lost Profitability

No Second Chance to Improve your Margin

Review of Key Points

- **Focus on Total Potential Value of Contract**
- **Evaluate Construction Task Catalog®**
 - Analyze Unit Prices
 - Know the General Guidelines for Using the CTC
- **Contractor Performance Drives Volume**
 - Ability to Market Program and Services
 - Responsive Service
 - Accurate Proposals
 - Safe and Clean Project Sites
 - High Quality Construction
 - On-Time Completion
 - On Time Close Out

JOC Can Be Profitable

- Proportional to Contractor's Performance

Continuing Relationship

- Partnership
- Don't Have to Chase Work

Bid Submission Questions

All questions regarding this project shall be in writing and shall be received by the Department of Public Works and Planning, Design Division, **no later than 2:00 P.M. on the seventh (7th) calendar day before bid opening.**

Any questions received after this deadline will not receive a response unless the Department of Public Works and Planning elects to issue an addendum to revise the bid opening date.

In the event that the bid opening date is revised, the deadline for questions will be extended to no later than 2:00 P.M. on the seventh (7th) calendar day before the revised bid opening date.

Questions shall be submitted on the “Contractor Request For Clarification” form provided on the project website at:

Class A General Engineering Contract Nos. 25-07-J; 25-08-J; 25-09-J

<https://www.fresnocountyca.gov/Departments/Public-Works-and-Planning/Construction-BiddingOpportunities/23-19-J-23-20-J-23-21-J-23-22-J-Class-A-General-Engineering-Job-OrderContract/Request-for-Clarification-Form>

Class B General Building Contract Nos. 25-J-02; 25-J-03; 25-J-04; 25-J-05

<https://www.fresnocountyca.gov/Departments/Public-Works-and-Planning/Construction-BiddingOpportunities/23-19-J-23-20-J-23-21-J-23-22-J-Class-A-General-Engineering-Job-OrderContract/Request-for-Clarification-Form>

BIDS DUE

Sealed bids due for both Class A & Class B: Thursday, October 9th, 2025, at 2:00 p.m. (Local Time)

- Bids may be submitted electronically through the **Bid Express** online portal at <https://www.bidexpress.com/businesses/36473/home>
- Or by hard copy to:
Fresno County Department of Public Works and Planning (Department)
Office of the Design Engineer
Seventh Floor
Fresno County Plaza Building
2220 Tulare Street
Fresno, CA 93721
- Bids will be publicly opened and viewable via a livestream (the link for which will be posted at <http://www.fresnocountyca.gov/planholders>) for the following Contract Numbers
 - **GENERAL ENGINEERING JOB ORDER CONTRACT (Class A):** 25-07-J; 25-08-J; 25-09-J
 - **GENERAL BUILDING JOB ORDER CONTRACT (Class B):** 25-J-02; 25-J-03; 25-J-04; 25-J-05
- If you have any questions about bid submission, please contact the County at DesignServices@fresnocountyca.gov or calling (559) 600-4241 or (559) 600-4543.

Questions

Do you have any questions about the CTC Catalogue or Job Order Contracts before we turn the presentation over to the County of Fresno to cover bidding logistics?

Bidding



Department of Public Works and Planning

Bidding Logistics

- Electronic Bidding
 - Paper Bidding
 - DIR Registration
-

Electronic Bidding

- Fast
- Clear and legible
- Automatically calculated
- Changeable until the deadline
- Convenience

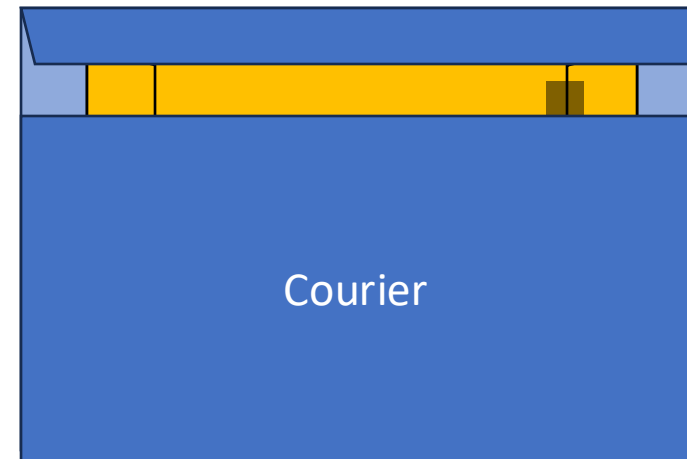
Electronic Bidding

- Setting up an account
- Submitting a Bid
- Electronic Bid Bond or Paper Bid Bond
- Submit, save, withdraw, resubmit
- Set up more than one employee on your account
- How to find “Business ID” for setting up electronic bid bonds

Paper Bids and Paper Bid Bonds



- Let us know in advance so we can look for your documents!
- Email your tracking numbers to DesignServices@fresnocountyca.gov
- Label and ***seal*** your bid – Notice to Bidders has instructions



**DIR
website**

Awarding Bodies



System Maintenance Notice

ATTENTION: All contractors must create an account in the new system in order to work on public works projects and submit certified payroll records.

NOTICE: DIR will not penalize anyone for failure to comply due to eCPR requirement and public works registration technical issues. Awarding Bodies and Prime Contractors should not prevent contractors from bidding or working on a Public Works jobs due to their inability to register or submit certified payroll.

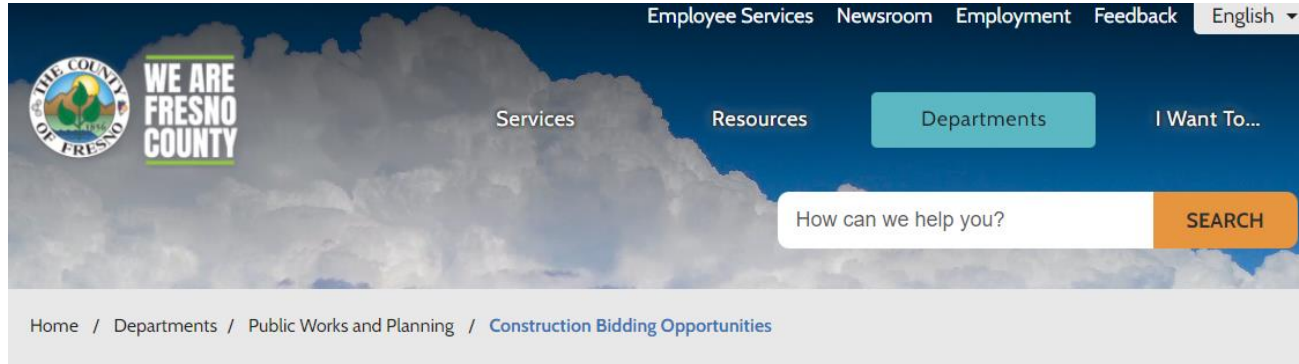


Schedule of Adjustment Factors & Award Criteria Figure – Class A

| Schedule of Adjustment Factors and Award Criteria Figure - Proposal 2 & 3 | | | | \$ \$1.0656 |
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|-----------------|
| Number | Item Description | Weighted Multiplier | Adjustment Factor * | Extension |
| 1 | Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.70 | \$1.0356 | \$0.7249 |
| 2 | Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays) | 0.30 | \$1.1356 | \$0.3407 |
| 2 Items | | | | Total: \$1.0656 |

Schedule of Adjustment Factors & Award Criteria Figure – Class B

| Schedule of Adjustment Factors and Award Criteria Figure - Proposal 2 & 3 | | | | Import | Export | \$ \$1.0664 |
|---------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|-----------------|--------|-------------|
| Number | Item Description | Weighted Multiplier | Adjustment Factor * | Extension | | |
| 1 | General Facilities - Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.70 | \$1.0230 | \$0.7161 | | |
| 2 | General Facilities – Other Than Normal Working Hours (5:00pm to 7:00am Monday through Friday, and all day Saturday, Sunday, and Holidays) | 0.10 | \$1.0345 | \$0.1035 | | |
| 3 | Secure Facilities – Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.15 | \$1.2340 | \$0.1851 | | |
| 4 | Secure Facilities – Other Than Normal Working Hours Other Than Normal Working Hours (7:00am to 5:00pm Monday through Friday) | 0.05 | \$1.2345 | \$0.0617 | | |
| 4 Items | | | | Total: \$1.0664 | | |



Planholders Website

- Project Website:
<https://www.fresnocountyca.gov/planholders>
- Email notifications for upcoming projects
- Electronic Bidding
 - Customer Support

| |
|-----------------------------------------------------------------------|
| Administration |
| Maps and GIS Information |
| Apply for a Building Permit via Citizens Portal |
| Code Enforcement |
| Construction Bidding Opportunities |
| 23-09-SW Southeast Regional Disposal Site Perimeter Fence Replacement |
| 23-19-J 23-20-J 23-21-J 23-22-J Class A General Engineering JOC |
| 23-J-05 23-J-06 23-J-07 23-J-08 Class B General Building JOC |

Construction Bidding Opportunities

Fill out the [Notify Me of Construction Bidding Opportunities Form](#) to receive an email when there is a new opportunity to bid on a construction project (approximately 10-20 emails per year). This will add you to our Contractor Database.

Visit our [Requests for Proposals \(RFPs\) webpage](#) for architect, engineer, environmental, specialist, and related consulting opportunities.

Current and Upcoming Bidding Projects

Note: New projects are typically posted on Tuesdays. Plans and Specifications for projects will be posted here and printed copies will no longer be sold unless upon special request.

- [23-09-SW Southeast Regional Disposal Site Perimeter Fence Replacement](#)

RFCs and Deadlines

Bid on this Project

We encourage you to submit an electronic bid for this project. The Specifications describe how you can bid using the old paper process.

All bids are due before Thursday, October 9, 2025 at 2:00 p.m. Pacific

All requests for substitutions and questions regarding this project shall be in writing and shall be received by the Department of Public Works and Planning, Design Division, no later than 2:00 P.M. on the seventh (7th) calendar day prior to bid opening.

Entering a question will add you to the planholders list for this project. Some requests may be addressed officially in an addendum. Responses are also posted as they become available under Supplemental Information “Requests for Clarification Responses” on the project website.

Request for Clarification Form

25-07-J 25-08-J 25-09-J Class A General Engineering Job Order Contract

Requests for clarification of the plans and specifications regarding this project shall be submitted on this form. Any change or clarification of the project plans and specifications shall be in the form of a written addendum issued to planholders of record. Contractors requesting clarification shall complete the following:

Drawing Number

Spec Section

Question (300 characters max) (required)

Question file attachment (optional) If your question requires a file attachment, upload it here. PDF preferred.

Choose File

No file chosen

Firm Name (required)

Sender / Contact Name (required)

E-mail Address (required)

Business Phone

SUBMIT

A dark gray arrow pointing to the right, with the word "Questions" written in white inside it.

Questions

Sign Out & Optional Bid Express Demo



Jennica Geddert
Senior Staff Analyst

DesignServices@fresnocountyca.gov

559-353-4919

Department of Public Works and Planning

Bidding via Bid Express

- Setting up your account(s)
- Payment options
- “My Account” Settings
- “Infotech Account” Settings
- Electronic Bid Bonds
- Bid Options
- Submitting your bid

Setting Up a Bid Express Account

Bid Express®

FOR AGENCIES FOR VENDORS CONTACT

LOGIN OR REGISTER

Streamline your bidding so you can bid more projects and win more jobs

All of your bidding needs in one convenient place

Register once with the Bid Express service and you can view all solicitations from all agencies that use the service. You don't need to travel to bid meetings since active solicitations appear in a list, ready for bidding. Select the projects that interest you and bid. Bid more, win more!

Electronically verify bid bonds

Skip the hassle of a paper bid bond. Electronically verify bid bonds via S2000, Inc. and SuretyWave directly from the Bid Express website.

View bid-related documents online, including plans

There is no need to print proposals on paper or save them to a disk. You can view plans online and skip the hassle of piles of paper plan sets.

View apparent bid results as soon as they are posted

No more waiting for a phone call or fax. Go online and review apparent bid results instantly. See how your bid stacked up with competitors.

Receive agency notifications

Get notified via email by agency or by commodity and service codes and never miss another opportunity to bid on a project.

FREE SIGNUP

Account Info

- Pacific Time
- My Business Information will populate automatically on bids

Note: If your agency is sponsoring submissions, select this account option to submit at no charge.

Bid Express®

My Info

* First Name

* Password

* Last Name

* Password Confirmation

* Email

* Question

* Email Confirmation

* Answer

Time Zone

If you forget your password we'll ask you to verify this.

My Business

* Name

* City

* Phone

* State

* Address1

* Postal Code

Address2

ACCESS OPTIONS

What to know

The Bid Express® service enjoys direct relationships with the owner-agencies you will find listed within the service. Each owner-agency uses the Bid Express service to advertise, manage, and open its own solicitations, ensuring that subscribers (members) not only access the most up-to-date and official information available anywhere, but also have the exclusive ability to submit bids and offers directly to the agencies using the service.

Note: This page is for registering bidders. If you represent an agency, contact us [here](#).

Bid Express Member: \$50/month +tax

Who is this for? Companies interested in doing business with at least one owner-agency who advertises through bidexpress.com. This recommended option offers the full host of services and advantages bidexpress.com has to offer.

Members receive full **bid and proposal submission** access to the Bid Express service for 150+ owner-agencies.

Users will also enjoy **unlimited:**

- + Users for access, downloading, and back-up bid submission
- + Online submissions nationwide to 150+ owner-agencies
- + Solicitation information, including documents, plans and specifications
- + Role-based security access and digital signatures with user-to-user collaboration on draft solicitations
- + Immediate access to bid results, including agency-provided bid tabulations and reports
- + Plan holder options and contacts
- + Item-list exporting/importing into bid estimation software of choice
- + Cloud-based archives of submitted bids
- + Solicitation notifications by work type
- + Advanced searching of historical solicitation data

Questions? Ask away at support@bidexpress.com.

Additional information is also available on our [vendor resource page](#).

Pay per solicitation (non-member): \$35/solicitation +tax

Who is this for? Companies submitting a single bid with a specific owner-agency on the Bid Express service.

Note: If your agency is sponsoring submissions, select this account option to submit at no charge.

What's included:

- + One-user to access, download, and submit bids

Keep me updated on the latest Infotech new product releases and promotional offerings.

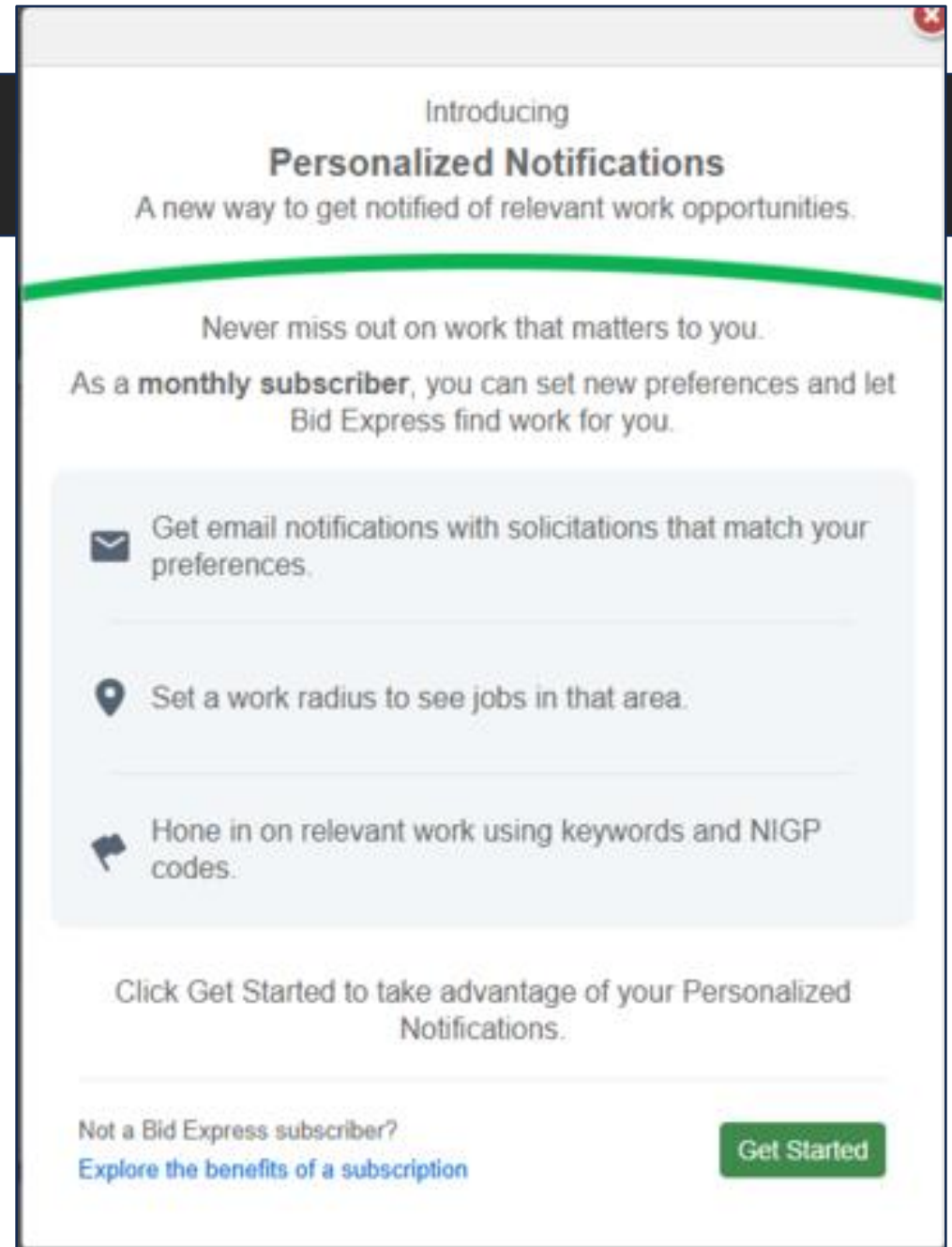
☐ No

Register

Cancel




Payment Choices

- \$60/mo = “Get Started”
- Free = Close the pop up



Introducing
Personalized Notifications
A new way to get notified of relevant work opportunities.

Never miss out on work that matters to you.
As a **monthly subscriber**, you can set new preferences and let Bid Express find work for you.

-  Get email notifications with solicitations that match your preferences.
-  Set a work radius to see jobs in that area.
-  Hone in on relevant work using keywords and NIGP codes.

Click Get Started to take advantage of your Personalized Notifications.

Not a Bid Express subscriber?
[Explore the benefits of a subscription](#)

Get Started

A red arrow points to the close button (X) in the top right corner of the pop-up window.

Activation Email

—
Check your spam folder

Dear Jane,

You have successfully signed up for the **Bid Express** service.

To login and activate your account, just follow this link: [Activate Account](#).

Thanks for joining and have a great day!

My Account

Invite Employees

 Search for Employees

Search



 Name

Email

Role

Digital ID

Roles are for if they can add / remove employees from your account

Infotech Account Settings

- Invite Employees - Invite another employee.

infotech

MY ACCOUNT

DIGITAL ID

PAYMENTS

NOTICES

Logged in!

Your info

Edit

Actions

Time Zone

Pacific Time (US & Canada)

We recommend having two managers to backup and coverage. [Learn more](#)

Legal Notices

DT

Demonstration Testing Bidder

designservices@fresnocountyca.gov

County of Fresno

Account settings

Sign out

2 Pending Invitations - Show

Invite Employees

Edit Profile

Search for Employees

Search

Name Email Role Dig

Bid Express Settings

Notification Preferences

i Notifications for these features are available only for Active Subscriptions. [Learn more](#)

Enter your location and preferred job distance to easily find solicitations near you.

Location

2220 Tulare Street, Fresno, CA 93721, Fresno, California 93721

County

Fresno

Edit Location

Preferred job distance from location

50 miles

Edit Distance

Keywords

Keywords allow you to get notified on specific types of work.

Add Keywords

Codes

Codes allow you to get notified on specific types of work.

Add Codes

- My Business – Bid Express Number
- Digital vs Electronic
- User Information – view vs. edit (Manager, Bidder, Executive Manager)
- Notifications

Notifications

i Notifications for these features are available only for Active Subscriptions. [Learn more](#)

SMS Settings

SMS not currently enabled
You currently have no mobile number set to receive SMS notifications.

Subscribe

Personalized Notifications

Turn on personalized notifications to receive an email and/or text alert when a solicitation matches your preferred [Location](#), [Keywords](#), or [Codes](#) selections.

Email ☐

SMS ☐

Agency Notifications

These are the agencies you are currently following. [Browse the full list of agencies](#) to follow more. Turn on agency notifications to receive

Email ☐

Electronic Bid Bonds

▫ BID SECURITY

Bid Security Amount

\$25,000.00

Guarantee Method *

Electronic Bid Bond



You must either attach an electronic bid bond here or provide an original bid bond (or other form of bid security authorized by Public Co according to the instructions in the Notice to Bidders **prior to** the bid opening.

Electronic Bid Bond

❗ Bid bond verification has not been completed.

Bond ID *

Surety Agency *

▼

Tinubu Surety (formerly SurePath)
Surety 2000

Verify Bid Bond

Surety State *

- Through a Surety Agency in Bid Express. Setting up an account can take a few days
- OR attach a scan

Solicitations



- Plan Holder List
- Email notification of updates (different than County emails)

The screenshot shows a web application interface for managing solicitations. The top navigation bar is green and contains links for Home, Solicitations (active), Bids, Vendor Directory (with a 'New' badge), and My Profile. On the left, a 'Filters' sidebar allows users to refine their search by deadline start/end dates, status (currently 'Not Closed'), and location (search by state or county, with 'Search All States' selected). The main content area displays a table of search results for 'fresno'. The table has columns for Number, Deadline, Owner, and Location. Three results are shown, all from the 'Fresno County Department of Public Works and Planning'. The first result is 'Test Project' with a deadline of 12/31/2025. The second is 'DEMO PWP24-015' with a deadline of 05/16/2025. The third is 'Design-Build Test 2' with a deadline of 04/12/2025. A footer bar at the bottom indicates '3 Solicitations'.

| Number | Deadline | Owner | Location |
|------------------------------------------------------------------------------|-------------------------|-------------------------------------------------------|--------------------|
| Test Project | 12/31/2025 11:00 AM PST | Fresno County Department of Public Works and Planning | Fresno, California |
| DEMO PWP24-015 + DEMO Clovis Regional and Reedley Libraries The... | 05/16/2025 12:00 PM PDT | Fresno County Department of Public Works and Planning | 2 Locations |
| Design-Build Test 2 + [Project Name] The County of Fresno is requestin... | 04/12/2025 05:00 PM PDT | Fresno County Department of Public Works and Planning | Fresno, California |

3 Solicitations

Submit
Resubmit
Save
Check
Delete

[MY ACCOUNT](#)[LOGOUT](#)

Bid Express[®]

[Home](#)[Solicitations](#)[Bids](#)[My Profile](#)[Contact Us](#)[Resources](#)

Est time remaining: 13 Days, 23 Hours

Bid Status
Incomplete

Submission Status
Not submitted

Total: \$4.00

Submit Bid

Save Draft

Check Bid

Archive

Import

Export

<

Attachment List

Proposal to th...

Bid Item List - ...

Evaluation of ...

Bidder Signat...

Bid Security - ...


Addendu

>

Advertisement Notes

training exercise

General Info

Electronic signature required

Deadline
03/18/2021 02:00 PM PDT

Advertised
03/04/2021 01:04 PM PST

Revised

Number
Sample for Training

Description
This project demonstrates how to bid and open bids on Bid Express for Fresno County Projects

Submit
Resubmit
Save
Check
Delete

Menu icon

Bid Express®

Home Solicitations Bids My Profile Contact Us Resources

Est time remaining: 13 Days, 23 Hours

Bid Status Incomplete Submission Status

Confirm:

☐ I agree to the terms and conditions of the bid.

Signature

Advert training ex

Gener

Submit Bid Cancel

Electronic signature required

Number

Sample for Training

Description

This project demonstrates how to bid and open bids on Bid Express for Fresno County Projects

Deadline

03/18/2021 02:00 PM PDT

Advertised

03/04/2021 01:04 PM PST

Revised

Total: \$4.00

OK Cancel

Draft Solicitation

- Submit
- Resubmit
- Save
- Check
- Delete

The screenshot displays the Bid Express web application interface. At the top, there is a navigation bar with a hamburger menu, a notification bell, and links for "MY ACCOUNT" and "LOGOUT". Below this is a green header with the "Bid Express" logo. A dark green navigation bar contains links for "Home", "Solicitations", "Bids" (which is highlighted), "My Profile", "Contact Us", and "Resources".

A green success message at the top of the main content area states: "Your draft bid has been successfully saved." Below this, it indicates the "Est time remaining: 28 Days, 2 Hours". A status box shows "Bid Status: Incomplete" and "Submission Status: Not submitted".

On the right side, a green pill-shaped button displays "Total: \$572,000.00". Below this, a row of buttons includes "Submit Bid" (green), "Save Draft" (light gray), "Check Bid" (dark gray), "Delete Draft" (dark gray), "Import" (dark gray), and "Export" (dark gray), followed by a lock icon.

A horizontal scrollable menu contains buttons for "Attachment List", "Addendum Ac...", "Bidder Inform...", "Bid Item List - ...", "Public Contra...", "Subcontractors", and "Noncollus".

Below the menu, there is a section titled "Advertisement Notes" with a text input field containing "Demonstration Project to verify contractor experience".

The "General Info" section at the bottom features a green icon with a signature and the text "Electronic signature required". A blue "Help" button with a question mark icon is located in the bottom right corner.

▣ ADDENDUM ACKNOWLEDGEMENT

Bidders must acknowledge all addenda. The Bidder acknowledges receipt of the following **ADDENDA**:

(Enter the number the Designer has assigned to each of the addenda that the Bidder is acknowledging)

Type N/A if no addenda were issued. Click "+" to add additional fields.

Addendum No. *

Dated *

10 Duplicates Remaining +

▣ BIDDER INFORMATION

Business Name *

Contractor License Number *

Type of Business *

List additional type of business information below: *

Enter
information
into fields

Signatures are typed

▣ NONCOLLUSION DECLARATION

TO BE EXECUTED BY BIDDER AND SUBMITTED WITH BID*

The undersigned declares:

I am the (Choose one of the following options): *

If Corporate Officer please list Title:

of (Business Name): *

the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, and has not paid, and will not pay, any person or entity for that purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on _____, 2020,

Date: *

at City, State: *

Signature: *

(See Title 23 United States Code Section 112; Calif Public Contract Code Section 7106)

*NOTE: Completing, signing, and returning the Non-Collusion Affidavit is a required part of the Proposal. Bidders are cautioned that making a false certification may subject the certifier to criminal prosecution.

Optional Sections, Components, and Omission Terms

▣ Additional Documents (Use if Needed)

Name

File *

! **Optional Component:** I am NOT bidding on Additional Documents (Use if Needed) ☐

Not Required

→ Extra Space if needed

Select file...

no file selected

☐ I am **NOT** enclosing this document because the [omission terms](#) have been met.

Not Required

→ Extra Space

Select file...

no file selected

☐ I am **NOT** enclosing this document because the [omission terms](#) have been met.

Not Required

→ Extra Space

Select file...

no file selected



☐ I am **NOT** enclosing this document because the [omission terms](#) have been met.

Omission Terms

Extra space not needed

3 Required Documents

Resubmit
Withdraw

  [MY ACCOUNT](#) [LOGOUT](#)

Bid Express®

[Home](#) [Solicitations](#) [Bids](#) [My Profile](#) [Contact Us](#) [Resources](#)

✔ Your bid has been submitted.

Est time remaining: 28 Days, 1 Hour

Bid Status
Complete

Submission Status
Last Submitted (08/27/2020 12:08 PM PDT)

Signed By
Jane Bidder

Total: \$572,000.00

Submit Bid


Save Draft

Check Bid

Withdraw Bid

Import

Export



<

Attachment List

Addendum Ac...

Bidder Inform...

Bid Item List - ...

Public Contra...

Subcontractors


Noncollus


>

Advertisement Notes

Demonstration Project to verify contractor experience

General Info

 Electronic signature required

 [Help](#)

<https://demo.bidexpress.com/bids/40000/edit#>

Questions



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559-353-4919

Department of Public Works and Planning